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(Securities Code: 9869) December 2, 2024

To our shareholders:

Kazuya Kato, Representative Director and President Executive Officer **KATO SANGYO CO., LTD.** 9-20, Matsubara-cho, Nishinomiya, Hyogo

## Notice of the 78th Annual General Meeting of Shareholders

We are pleased to announce the 78th Annual General Meeting of Shareholders of KATO SANGYO CO., LTD. (the "Company"), which will be held as indicated below.

In convening this General Meeting of Shareholders, the Company has taken measures for providing information that constitutes the content of reference documents for the general meeting of shareholders, etc. (items subject to measures for electronic provision) in electronic format, and has posted the information on each of the following websites. Please access either of the websites to view the information.

The Company website:

https://www.katosangyo.co.jp/irinfo/shareholders\_meeting/ (in Japanese)

TSE website (Listed Company Search):

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

(Access the TSE website by using the internet address shown above, enter "KATO SANGYO" in "Issue name (company name)" or the Company's securities code "9869" in "Code," and click "Search." Then, click "Basic information" and select "Documents for public inspection/PR information." Under "Filed information available for public inspection," click "Click here for access" under "[Notice of General Shareholders Meeting].")

If you are unable to attend the meeting in person, you can exercise your voting rights in writing (by postal mail) or via the internet. Please review the Reference Documents for the General Meeting of Shareholders and exercise your voting rights before Thursday, December 19, 2024, at 5:30 p.m. (JST).

- 1. Date and Time: Friday, December 20, 2024, at 10:00 a.m. (JST)
- 2. Venue: Large conference room, South building 4th Floor, Head Office of the Company 8-5, Matsubara-cho, Nishinomiya, Hyogo

### 3. Purpose of the Meeting

#### Matters to be reported

- 1. The Business Report and the Consolidated Financial Statements for the 78th fiscal year (from October 1, 2023 to September 30, 2024), and the results of audits of the Consolidated Financial Statements by the Financial Auditor and the Audit & Supervisory Board
- 2. The Non-consolidated Financial Statements for the 78th fiscal year (from October 1, 2023 to September 30, 2024)

#### Matters to be resolved

Proposal No. 1:Appropriation of SurplusProposal No. 2:Election of Eight (8) DirectorsProposal No. 3:Election of Two (2) Audit & Supervisory Board Members

- When you attend the meeting, you are kindly requested to present the voting form at the reception. Also, please be sure to bring this Notice with you.
- If revisions to the items subject to measures for electronic provision arise, a notice of the revisions and the details of the items before and after the revisions will be posted on the websites mentioned above.
- In principle you are to check items subject to measures for electronic provision by accessing either of the websites mentioned above, and we have decided to deliver paper-based documents including the items only to shareholders who request the delivery of paper-based documents by the record date. However, for this General Meeting of Shareholders, we have delivered paper-based documents including the items subject to measures for electronic provision to all shareholders with voting rights, regardless of whether or not they have requested them.

In accordance with the provisions of laws and regulations and Article 14, paragraph 2 of the Company's Articles of Incorporation, the following items subject to measures for electronic provision are excluded from the paper-based documents delivered to shareholders who have requested delivery of such documents. The Audit & Supervisory Board Members and the Financial Auditor have audited the documents subject to audit, including the following items.

- (1) "Basic Policy Regarding the Development of the Internal Control System" and "Overview of the Operational Status of the Internal Control System" in the Business Report
- (2) "Consolidated Statements of Changes in Equity" and "Notes to the Consolidated Financial Statements" in the Consolidated Financial Statements
- (3) "Non-consolidated Statements of Changes in Equity" and "Notes to the Non-consolidated Financial Statements" in the Non-consolidated Financial Statements

#### Guidance to On-demand Video Streaming of the General Meeting of Shareholders

A part of this General Meeting of Shareholders will be posted on the Company's Website (Scheduled to be released in late December)

https://www.katosangyo.co.jp/irinfo/shareholders\_meeting/ (in Japanese)

#### **Reference Documents for the General Meeting of Shareholders**

#### **Proposals and Reference Information**

#### **Proposal No. 1:** Appropriation of Surplus

We recognize that returning our profits to our shareholders is an important policy of management and have adopted a progressive dividend policy<sup>\*1</sup> of paying dividends that are stable and commensurate with business performance while improving our earning capacity and enhancing our financial structure. Under this policy, we aim to raise the dividend payout ratio to 40% in stages by continuously increasing the dividends, in principle, by up to  $\pm 20$  per share on an annual basis<sup>\*2</sup>. In addition, with respect to internal reserves, we will proactively utilize them for enrichment of logistics function, information system upgrade, as well as the investment in new businesses for further strengthening our management base.

Furthermore, the Company previously announced that for three fiscal years it will pay a special dividend of \$3 per share, beginning with the year-end dividend for the 76th fiscal year, and accordingly it proposes to pay the special dividend of \$3 per share this fiscal year also.

In accordance with the aforementioned policy, the Company proposes the appropriation of surplus for the 78th fiscal year as follows:

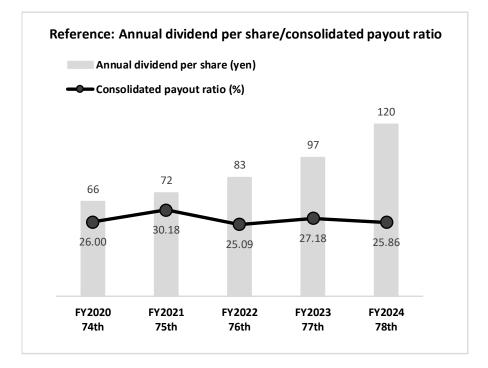
As a result, including the interim dividend of ¥55, the dividends for this fiscal year will be ¥120 per share.

\*1: A policy under which dividend amounts, in principle, are not reduced, but are maintained or increased.

\*2: Scheduled to start from the fiscal year ending September 30, 2025

Year-end dividends

- Type of dividend property To be paid in cash.
- (2) Allotment of dividend property to shareholders and their aggregate amount ¥65 per common share of the Company (including a special dividend of ¥3) Total payment: ¥2,025,083,710
- (3) Effective date of dividends of surplus December 23, 2024



#### **Proposal No. 2:** Election of Eight (8) Directors

The terms of office of all eight (8) Directors will expire at the conclusion of this meeting.

Therefore, we propose to elect eight (8) Directors, including three (3) Outside Directors, to enhance the corporate governance.

Candidate No.	Name	Attributes	Current position and responsibilities in the Company	Tenure
1	Kazuya Kato	[Reelection]	Representative Director and President Executive Officer	29 years
2	Toshinao Nakamura	[Reelection]	Director and Senior Managing Executive Officer Chief of Sales Headquarters and Responsible for Group Sales	9 years
3	Keisuke Hibi	[Reelection]	Director and Managing Executive Officer Chief of Logistics Headquarters and Responsible for Logistics Business	8 years
4	Shigenori Tsuguie	[Reelection]	Director and Senior Executive Officer Chief of Administration Headquarters, Responsible for Group Administration, General Manager of General Affairs Department	7 years
5	Takashi Onishi	[Reelection]	Director and Senior Executive Officer Division Manager of Chushikoku Division	3 years
6	Yusuke Yasokawa	[Reelection] [Outside] [Independent]	Outside Director	9 years
7	Ayako Kaiho	[Reelection] [Outside] [Independent]	Outside Director	6 years
8	Hidehiko Aoki	[Reelection] [Outside] [Independent]	Outside Director	3 years

The candidates for Director are as follows:

Candidate No.	Name (Date of birth)		ummary, position and responsibility in the Company ificant concurrent positions outside the Company)				
		Mar. 1994	Joined the Company				
		Dec. 1995	Director, General Manager of Presidential Affairs Office				
		Oct. 1996	Director, General Manager of Distribution Department				
1		Dec. 1997	Director, Responsible for Logistics, General Manage of Sales Planning Department				
		Apr. 1999	Director, Responsible for Logistics, Assistant of Sale Division				
	[Reelection]	Dec. 1999	Managing Director, Responsible for Logistics, Assistant of Sales Division				
	Kazuya Kato (July 10, 1969)	Mar. 2000 Managing Director, Chief of Systems Headquarters					
	(Number of the Company's shares	Dec. 2001	Senior Managing Director, Chief of Administration Headquarters, Systems Headquarters and Related Operations Headquarters				
	owned) 54,286	Dec. 2003	President and Representative Director				
	51,200	Dec. 2012	President and Representative Director, Chief of Systems Headquarters				
		Dec. 2016	President and Representative Director, Responsible for Information Systems				
		Dec. 2019	President and Representative Director				
		Dec. 2023	Representative Director and President Executive Officer (present position)				
		(Significant co	oncurrent positions outside the Company)				
		None					

Kazuya Kato has extensive contacts in the food distribution industry and abundant experience as a corporate manager, with both outstanding personality and insight. Serving as the President and Representative Director of the Company since December 2003, he has been leading the Group-wide management and contributing to improving the Company's corporate value. Accordingly, the Company has judged that Kazuya Kato is well-qualified to contribute to the continuous improvement of the Company's corporate value, and has nominated him as a candidate to continue serving as Director.

Candidate No.	Name (Date of birth)		ummary, position and responsibility in the Company ificant concurrent positions outside the Company)
		Apr. 1991	Joined the Company
		Oct. 2008	Branch Manager of Nagoya Branch, Chubu Division
		Apr. 2011	General Manager of Wide-Area Distribution Department
		Dec. 2013	Executive Officer, General Manager of Wide-Area Distribution Department
		Dec. 2014	Executive Officer, General Manager of Wide-Area Distribution Department and Private Label Division
		Dec. 2015	Director, Assistant Chief of Sales Headquarters, General Manager of Wide-Area Distribution Department and Private Label Division
		Aug. 2017	Director, Assistant Chief of Sales Headquarters, Responsible for Wide-Area Distribution, General Manager of Private Label Division
	[Reelection] Toshinao Nakamura (September 7, 1967)	Dec. 2018	Managing Director, Assistant Chief of Sales Headquarters, Responsible for Wide-Area Distribution, General Manager of Private Label Division, Responsible for Private Label Business an International Business
2	(Number of the Company's shares owned)	Apr. 2019	Managing Director, Assistant Chief of Sales Headquarters, Responsible for Wide-Area Distribution, Private Label Business, and International Business
	20,994	Dec. 2019	Managing Director, Vice Chief of Sales Headquarters, Responsible for Wide-Area Distribution, Private Label Business, and International Business
		Dec. 2021	Managing Director, Vice Chief of Sales Headquarters, Responsible for Wide-Area Distribution, Private Label Business, and operations in Chubu-Area
		Dec. 2022	Managing Director, Vice Chief of Sales Headquarters, Responsible for Wide-Area Distribution and operations in Chubu-Area
		Dec. 2023	Director and Senior Managing Executive Officer, Chief of Sales Headquarters and Responsible for Group Sales (present position)
		(Significant co	oncurrent positions outside the Company)
		None	

Toshinao Nakamura has abundant business experience and insight in the sales area. He has been contributing to reinforcing private label products and securing stable income. Accordingly, the Company has judged that Toshinao Nakamura is well-qualified to contribute to the continuous improvement of the Company's corporate value, and has nominated him as a candidate to continue serving as Director.

Candidate No.	Name (Date of birth)		Immary, position and responsibility in the Company ficant concurrent positions outside the Company)
		Apr. 1989	Joined the Company
		Oct. 2010	General Manager of Logistics Department
	[Reelection]	Dec. 2014	Executive Officer, Vice Chief of Systems Headquarters, General Manager of Logistics Department
	Keisuke Hibi	Dec. 2016	Director, Chief of Logistics Headquarters, General Manager of Logistics Department
3	(December 28, 1965)	Dec. 2018	Director, Chief of Logistics Headquarters, General Manager of Logistics Department, Responsible for Logistics Business
	(Number of the Company's shares owned)	Jan. 2019	Director, Chief of Logistics Headquarters, Responsible for Logistics Business
	7,449	Dec. 2023	Director and Managing Executive Officer, Chief of Logistics Headquarters and Responsible for Logistics Business (present position)
		(Significant co	ncurrent positions outside the Company)
		Representative	Director, Kato Logistics Co., Ltd.
Reasons for 1	nomination as a candidate for Directo	or]	
of logistics as Company has	the Chief of the Logistics Headquart	ers and a person lified to contrib	departments and presently leads the Company in the area a responsible for the Logistics Business. Accordingly, the ute to the continuous improvement of the Company's serving as Director.
		Apr. 1995	Joined the Company
		Apr. 2012	Assigned to General Manager of General Affairs Department (temporarily transferred to K-Teion Foods Co., Ltd.)
		Dec. 2015	General Manager of General Affairs Department and Environmental Management Department
		Dec. 2016	Executive Officer, General Manager of General Affairs Department and Environmental Management Department
	[Reelection]	Dec. 2017	Director, Vice Chief of Administration Headquarters General Manager of General Affairs Department and Environmental Management Department
	Shigenori Tsuguie (September 24, 1972)	Apr. 2018	Director, Vice Chief of Administration Headquarters General Manager of General Affairs Department
4	(September 24, 1972)	Dec. 2018	Director, Chief of Administration Headquarters,
7			Responsible for Group Administration
-	(Number of the Company's shares owned) 183,830	Dec. 2021	
-	owned)	Dec. 2021 Oct. 2022	Responsible for Group Administration Director, Chief of Administration Headquarters, Responsible for Group Administration, International
-	owned)		<ul> <li>Responsible for Group Administration</li> <li>Director, Chief of Administration Headquarters, Responsible for Group Administration, International Business</li> <li>Director, Chief of Administration Headquarters, Responsible for Group Administration, International Business, and General Manager of General Affairs</li> </ul>
-	owned)	Oct. 2022 Dec. 2023	<ul> <li>Responsible for Group Administration</li> <li>Director, Chief of Administration Headquarters, Responsible for Group Administration, International Business</li> <li>Director, Chief of Administration Headquarters, Responsible for Group Administration, International Business, and General Manager of General Affairs Department</li> <li>Director and Senior Executive Officer, Chief of Administration Headquarters, Responsible for Group Administration, General Manager of General Affairs</li> </ul>

Shigenori Tsuguie has been mainly engaged in business in the administration departments and has abundant experience and insight. He also leads the Company in areas of corporate governance and business management through institutional reforms. Accordingly, the Company has judged that Shigenori Tsuguie is well-qualified to contribute to the continuous improvement of the Company's corporate value, and has nominated him as a candidate to continue serving as Director.

Candidate No.	Name (Date of birth)		ummary, position and responsibility in the Company ificant concurrent positions outside the Company)					
110.	(Date of birth)	May 1992	Joined the Company					
		Feb. 2015	Branch Manager of Matsuyama Branch, Chushikoku Division					
5	[Reelection]	Apr. 2019	Division Manager of Chushikoku Division					
	Takashi Onishi	Dec. 2019	Executive Officer, Division Manager of Chushikoku Division					
	(October 13, 1967)	Dec. 2021	Director, Division Manager of Chushikoku Division					
	Quantum of the Community of the	May 2022	Director, Division Manager of Chushikoku Division, Branch Manager of Hiroshima Branch					
	(Number of the Company's shares owned)	Oct. 2022	Director, Division Manager of Chushikoku Division					
	4,649	Dec. 2023	Director and Senior Executive Officer, Division Manager of Chushikoku Division (present position)					
		(Significant co	oncurrent positions outside the Company)					
		None						
[Reasons for 1	nomination as a candidate for Directo	or]						
judged that Ta		tribute to the co	Joined NIPPON TELEGRAPH AND TELEPHONE					
			CORPORATION					
	[Reelection]	Jan. 1999	Joined The Boston Consulting Group					
	[Outside Officer] [Independent Officer]	May 2013	Joined P&E Directions, Inc.					
	[Independent Officer]		Director					
	Yusuke Yasokawa	Aug. 2015	Founded Y-Knot Inc.					
6	(October 22, 1965)		Representative Director (present position)					
		Dec. 2015	Outside Director, the Company (present position)					
	(Number of the Company's shares	Sept. 2018	Outside Director, unerry Inc. (present position)					
	owned)	Feb. 2019	CEO, MYCARE Hawaii Inc. (present position)					
		(Significant co	oncurrent positions outside the Company)					
		Representative Director, Y-Knot Inc.						
		CEO, MYCA	RE Hawaii Inc.					
[Reasons for 1	nomination as a candidate for Outside	e Director and o	verview of expected roles]					
implementation capitalization	on support of growth strategies and m policies, and group company manage	edium-term bu ement in variou	pany management including the development and siness plans, development of financial strategies and s firms such as consulting firms. For the aforementioned ue serving as Outside Director to have him offer objective					

reasons, the Company has nominated him as a candidate to continue serving as Outside Director to have him offer objective advice on management in general from a broad perspective, unconstrained by the industry to which the Company belongs, and contribute to sustainable growth of the Company and improvement of corporate governance.

Candidate No.	Name (Date of birth)	Career summary, position and responsibility in the Company (Significant concurrent positions outside the Company)				
		Sept. 2000	Joined Fidelity Securities K.K.			
			Director, Online Trade & New Business Development			
		Sept. 2006	Joined Hitachi Consulting Co., Ltd.			
			Senior Director, Financial Service			
	[Reelection]	May 2010	Joined IBM Japan, Ltd.			
7	[Outside Officer]		Partner, Global Business Services			
	[Independent Officer] Ayako Kaiho (January 29, 1962) (Number of the Company's shares owned)	June 2015	Joined EY Advisory & Consulting Co., Ltd.			
			Director, Life Science			
		Oct. 2017	Founded Office Kaiho			
			Representative Director (present position)			
		Dec. 2018	Outside Director, the Company (present position)			
		July 2020	Senior Director, Service Delivery, Suvoda Softward G.K.			
	_	Jan. 2024	Outsider Audit, Juro Sciences Co., Ltd. (present position)			
		Mar. 2024	Outsider Audit, SFG SCIENCES Co., Ltd. (present position)			
		(Significant concurrent positions outside the Company)				
		Representative Director, Office Kaiho				
leasons for	nomination as a candidate for Outside	e Director and o	verview of expected roles]			

businesses in the financial and consulting industries, etc. In regard to the Company's future growth strategies, the Company has judged that she will contribute to sustainable growth of the Company and improvement of corporate governance from an objective, neutral, and professional standpoint concerning general management, facilitated by her broad perspective, unconstrained by the industry to which the Company belongs and, therefore, has nominated her as a candidate to continue serving as Outside Director.

Candidate	Name		ummary, position and responsibility in the Company			
No.	(Date of birth)	Ň	ficant concurrent positions outside the Company)			
		Apr. 1989	Joined Nomura Research Institute, Ltd.			
			Investment Research Department			
		Jan. 1997	Assigned to Research Department of Nomura Securities International, USA			
		July 2000	Joined Goldman Sachs Securities Co., Ltd.			
			Vice President, Tokyo Branch, Research Department, Retail Sector			
	[Reelection] [Outside Officer]	July 2005	Joined Merrill Lynch Japan Securities Co., Ltd.			
	[Independent Officer]		Managing Director, Research Department, Retail Sector Team Head			
	Hidehiko Aoki	Sept. 2017	Joined Nomura Securities Co., Ltd.			
8	(March 5, 1967)		Managing Director, Equity Research Department, Consumer Team Head			
	(Number of the Company's shares owned)	Sept. 2020	Professor, Tokyo University of Science Graduate School of Business, Management of Technology (present position)			
	_	Dec. 2021	Outside Director, the Company (present position)			
		Aug. 2022	Outside Director, Logistics Revolution Co., Ltd. (present position)			
		June 2023	Outside Director, World Co., Ltd. (present position)			
		(Significant concurrent positions outside the Company)				
		Professor, Toky Management o	yo University of Science Graduate School of Business, of Technology			
[Reasons for r	nomination as a candidate for Outside	e Director and o	verview of expected roles]			
overseas. The corporate gov his broad pers	Company has judged that he will con ernance from an objective, neutral an	ntribute to susta d professional s Company belong	vering retail and distribution industries in Japan and inable growth of the Company and improvement of standpoint concerning general management, facilitated by gs and his work experience in capital markets, and,			

- Notes: 1. There is no special interest between any of the candidates and the Company.
  - 2. Yusuke Yasokawa, Ayako Kaiho and Hidehiko Aoki are candidates for Outside Director.
  - 3. Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act and Article 25 of the Company's Articles of Incorporation, the Company has entered into an agreement with the candidates for Outside Director Yusuke Yasokawa, Ayako Kaiho and Hidehiko Aoki to limit their liability for damages under Article 423, paragraph (1) of the Companies Act. The maximum amount of liability for damages under the said agreement is the minimum liability amount provided for under laws and regulations, and if Yusuke Yasokawa, Ayako Kaiho and Hidehiko Aoki are reelected, the Company will continue the said agreement.
  - 4. The Company has entered into a directors and officers liability insurance policy as provided for in Article 430-3, paragraph (1) of the Companies Act with an insurance company. In the event that an insured, including a Director or Audit & Supervisory Board Member of the Company, receives a claim for damages from the execution of their duties, the insurance policy will cover the amount of damages and litigation expenses (except for those that fall under the exemption clauses stipulated in the insurance policy). If each candidate is elected and assumes the office as Director, they will become an insured in the insurance policy. In addition, when the policy is renewed, the Company plans to renew the policy with the same terms.
  - 5. Yusuke Yasokawa, Ayako Kaiho and Hidehiko Aoki satisfy the requirements for an independent officer as provided for by the Tokyo Stock Exchange, and the Company has submitted notification to the aforementioned exchange concerning their appointment as independent officers.

#### **Proposal No. 3:** Election of Two (2) Audit & Supervisory Board Members

Among four (4) Audit & Supervisory Board Members, the terms of office of Yoshiyuki Nakajima, Koji Yamamura and Shigeyuki Moriuchi will expire at the conclusion of this meeting.

Therefore, we propose to elect two (2) Audit & Supervisory Board Members, in order to continue maintaining an appropriate and effective audit system.

In addition, the consent of the Audit & Supervisory Board has been obtained for this proposal.

The candidates for Audit & Supervisory Board Member are as follows:

Candidat No.	e Name	Attributes	Current position in the Company	Tenure
1	Koji Yamamura	[Reelection] [Outside] [Independent]	Outside Audit & Supervisory Board Member	12 years
2	Asuka Nakamura	[New election] [Outside] [Independent]	-	_

Candidate No.	Name (Date of birth)		areer summary and position in the Company ficant concurrent positions outside the Company)
		Apr. 1985	Joined the Industrial Bank of Japan, Limited
		June 1991	Joined Yamamura Glass Co., Ltd. General Manager of the Administration Department
1	[Reelection]	June 1994	Company Director & Deputy Division Director of the Administration Division
	[Outside Officer] [Independent Officer]	May 1998	Managing Director & Division Director of the Administration Division
		Oct. 1998	Managing Director, Nihon Yamamura Glass Co., Ltd.
	Koji Yamamura (September 25, 1962)	Apr. 2002	Senior Managing Director
	(September 23, 1902)	June 2003	Representative Director & President and COO
		June 2005	Representative Director & President, CEO and COO
	(Number of the Company's shares owned)	Dec. 2012	Outside Audit & Supervisory Board Member, the Company (present position)
	_	June 2017	Representative Director & President and CEO, Nihon Yamamura Glass Co., Ltd. (present position)
		(Significant co	ncurrent positions outside the Company)
		Representative Co., Ltd.	Director & President and CEO, Nihon Yamamura Glass
[Reasons for 1	nomination as a candidate for Outside	e Audit & Super	visory Board Member]
insight, and h	as nominated him as a candidate to co	Oct. 1997	as Outside Audit & Supervisory Board Member. Joined KPMG AZSA LLC
		Jan. 2001	Joined PwC Advisory Co., Ltd.
		Nov. 2007 Jan. 2012	Joined Houlihan Lokey in Japan
	[New election]	Oct. 2012	Joined Tokyo Kyodo Accounting Office Co., Ltd.
	[Outside Officer]	Jan. 2015	Joined Ernst & Young ShinNihon LLC Joined KPMG AZSA LLC
	[Independent Officer]	Jan. 2015 June 2016	Partner
		June 2016	
2		D 2022	
2	Asuka Nakamura (December 15, 1973)	Dec. 2022	Outside Audit & Supervisory Board Member, Mynav Corporation (present position)
2	(December 15, 1973)	Dec. 2022 Dec. 2022	Outside Audit & Supervisory Board Member, Mynav
2			Outside Audit & Supervisory Board Member, Mynav Corporation (present position) Representative Director, Asumirai Institute co., Ltd.
2	(December 15, 1973) (Number of the Company's shares	Dec. 2022	Outside Audit & Supervisory Board Member, Mynav Corporation (present position) Representative Director, Asumirai Institute co., Ltd. (present position) Representative Director, Asuka Nakamura CPA office
2	(December 15, 1973) (Number of the Company's shares	Dec. 2022 Dec. 2022 June 2023	Outside Audit & Supervisory Board Member, Mynav Corporation (present position) Representative Director, Asumirai Institute co., Ltd. (present position) Representative Director, Asuka Nakamura CPA office (present position) Outside Director, Polaris Holdings Co., Ltd. (present
2	(December 15, 1973) (Number of the Company's shares	Dec. 2022 Dec. 2022 June 2023 (Significant co Representative	Outside Audit & Supervisory Board Member, Mynav Corporation (present position) Representative Director, Asumirai Institute co., Ltd. (present position) Representative Director, Asuka Nakamura CPA office (present position) Outside Director, Polaris Holdings Co., Ltd. (present position)
	(December 15, 1973) (Number of the Company's shares	Dec. 2022 Dec. 2022 June 2023 (Significant co Representative Representative	Outside Audit & Supervisory Board Member, Mynav Corporation (present position) Representative Director, Asumirai Institute co., Ltd. (present position) Representative Director, Asuka Nakamura CPA office (present position) Outside Director, Polaris Holdings Co., Ltd. (present position) oncurrent positions outside the Company) e Director, Asumirai Institute co., Ltd. Director, Asumirai Institute co., Ltd.

- Notes: 1. There is no special interest between any of the candidates and the Company.
  - 2. Koji Yamamura and Asuka Nakamura are candidates for Outside Audit & Supervisory Board Member.
  - 3. Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act and Article 32 of the Company's Articles of Incorporation, the Company has entered into an agreement with the candidate for Outside Audit & Supervisory Board Member Koji Yamamura to limit his liability for damages under Article 423, paragraph (1) of the Companies Act. The maximum amount of liability for damages under the said agreement is the minimum liability amount provided for under laws and regulations, and if Koji Yamamura is reelected, the Company will continue the said agreement. If Asuka Nakamura is elected, the Company plans to enter into the same limited liability agreement with her.
  - 4. The Company has entered into a directors and officers liability insurance policy as provided for in Article 430-3, paragraph (1) of the Companies Act with an insurance company. In the event that an insured, including a Director or Audit & Supervisory Board Member of the Company, receives a claim for damages from the execution of their duties, the insurance policy will cover the amount of damages and litigation expenses (except for those that fall under the exemption clauses stipulated in the insurance policy). If each candidate is elected and assumes the office as Audit & Supervisory Board Member, they will become an insured in the insurance policy. In addition, when the policy is renewed, the Company plans to renew the policy with the same terms.
  - 5. Koji Yamamura satisfies the requirements for an independent officer as provided for by the Tokyo Stock Exchange, and the Company has submitted notification to the aforementioned exchange concerning his appointment as an independent officer. Asuka Nakamura satisfies the requirements for an independent officer as provided for by the Tokyo Stock Exchange, and the Company plans to submit notification to the aforementioned exchange concerning her appointment as an independent officer.

# [Reference] Skill matrix for Directors and Audit & Supervisory Board Members (including candidates)

		8				1		1						Comr	nittee n	nember
	Outsic	lame le ection	Corporate management	Sales and Marketing	SCM	IT and DX	Finance and Accounting	Compliance and Risk management	Personnel and labor and Human resources development	ESG and Sustainability	Governance Committee	CSR and ERM Committee	Compliance Committee	Internal Control Committee	Risk Management Committee	Sustainability Committee
		Kazuya Kato	•	•	•	•	•	•	•	•						
		Toshinao Nakamura Keisuke	•	•	•	•		•	•	•						
Directors		Hibi Shigenori Tsuguie	•		•	•	•	•	•	•						
Dire		Takashi Onishi	•	•	•			•								
	0	Yusuke Yasokawa	•	•			•	•								
	$\bigcirc$	Ayako Kaiho	•			•	•	•		•						
	0	Hidehiko Aoki	●	•			•	•								
ry Board		Masahito Ikemura					•	•								
Audit & Supervisory Board Members	0	Koji Yamamura	●				•	•								
Audit &	○ ◆	Asuka Nakamura	●				•	•								

If Proposal No. 2 and Proposal No. 3 are approved and adopted, the composition of officers will be as follows, and the percentage of officers who are female will be 18%.

Notes: 1. The table above presents the main areas of expertise and knowledge expected of each candidate.

2. The structure of each committee is as of September 30, 2024.

3. The President is the chairperson of the CSR and ERM Committee and the Sustainability Committee, the Chief of Sales Headquarters is the chairperson of the Risk Management Committee, and the Chief of Administration Headquarters is the chairperson of the Governance Committee, Compliance Committee, and the Internal Control Committee.

#### [Reference] Policy on cross-shareholdings and status of divestment

1. Policy on cross-shareholdings

The Company purchases and holds the shares of business partners in order to build good relationships with them and maintain smooth business transactions. The Company determines whether the shares of the business partners will contribute to the Company's business development, and every year, the Board of Directors and other bodies review the status of all the shareholdings to confirm and verify the appropriateness of holding the shares by comprehensively considering the purpose of holding the shares, status of business transactions, benefits and risks associated with holding the shares, investment returns and other factors. If the significance of holding the shares is deemed to be insufficient, the Company will divest the shares.

2. Status of divestment of cross-shareholdings

During the fiscal year ended September 30, 2024, the Company sold seven issues of shares (including shares of which a portion of the holdings were sold). Although the proceeds from the sales were  $\pm$ 6,909 million, the total balance sheet amount of the cross-shareholdings held by the Company as of September 30, 2024 was  $\pm$ 45,887 million (up  $\pm$ 1,747 million from the end of the previous fiscal year) mainly due to the impact of a rise in the share prices of the issues held.

<Factors behind changes in the balance of shareholdings during the fiscal year (from October 2023 to September 2024)>

Balance as of September 30, 2023	¥44,140 million
Sold	¥(6,909) million
Share price fluctuations, etc.	¥8,655 million
Balance as of September 30, 2024	¥45,887 million

